NATIONAL DAIRY MARKET AT A GLANCE

CHICAGO MERCANTILE EXCHANGE (CME) CASH MARKETS (4/14):

PLUTED: Grada A A closed at \$1,0400. The weekly average for Grada A A

BUTTER: Grade AA closed at \$1.0400. The weekly average for Grade AA is \$1.0525 (-.0483).

CHEESE: Barrels closed at \$1.0700 and blocks at \$1.1000. The weekly average for barrels is \$1.0750 (-.0075) and blocks, \$1.1030 (-.0075).

NONFAT DRY MILK: Extra Grade and Grade A closed at \$1.0300. The weekly average for Extra Grade is \$1.0300 (N.C.) and Grade A, \$1.0300 (N.C.).

BUTTER: Butter markets are weak with prices at the CME declining 7 cents during the past 4 trading sessions. Butter manufacturers continue to report very good sales activity related to the Easter/Passover holiday. Feature activity has been and continues to be widespread and is moving quite a bit of butter. Churning schedules are seasonally active. Cream supplies were sufficient to maintain near capacity production schedules at most plants. For those plants that were not getting the cream that they desired, they were going on the outside to secure additional butter stocks. Recent strong fresh butter demand limited surplus butter available for inventory, thus butter stock growth has been limited. CME weekly butter inventory levels have declined for the past three weeks. They are now trailing the same week in 1999.

CHEESE: The cheese market remains weak. Current offerings of American types generally exceed current interest. On April 12, the CME cash block price declined to the CCC purchase price of \$1.1000. Barrels declined to the support price of \$1.0700 on April 14. CCC continues to purchase surplus Midwestern process cheese under the price support program. CCC also purchased 680,000 pounds of barrels for April to June delivery at \$1.1225 per pound, not under the price support program. Cheese production remains seasonally active as milk supplies continue above year ago levels.

FLUID MILK: Milk production is increasing throughout the country. Supplies are burdensome in the Southeast and South Central regions as handlers move milk North. Heavy supplies are being adequately handled by manufacturers, although some concern is being expressed on whether this will be true during spring flush. Low milk prices and higher heifer prices are affecting the rate of dairy expansion. Class I demand is fair at best with most

schools back on schedule after spring break. Cream prices and multiples are trending lower with decreases in CME cash AA butter prices and increasing supplies. Movement into Class III facilities is strong.

DRY PRODUCTS: The dry products markets are showing signs of seasonality as spring flush nears. The NDM market remains unchanged. Spot demand is light with most product clearing into government warehouses. Buttermilk production is heavy in the West and trending seasonally lower in the East and Central regions. Stocks are generally tight, encouraging higher prices. Whey is clearing well on the East Coast yet weakening throughout the rest of the country. Export demand is beginning to wane with some concern noted on product booked into Korea given an outbreak of foot-and-mouth disease in the area. Prices are unchanged to lower for the light to fair domestic demand. Lactose prices are unchanged. Demand is mixed as trading is good on exports and light into domestic markets. Movement of WPC remains strong as supplies continue to tighten. Manufacturing problems at some plants are encouraging higher prices and creating shipment delays. The undertone is trending firm.

CCC: Net purchases for the week of April 10 - 14, totaled 14,103,123 pounds of nonfortified NDM. From this total, 10,462,277 pounds were purchased from the West, 3,821,601 pounds from the Midwest, and (180,755) pounds were canceled from the East. CCC also purchased 1,267,200 pounds of process cheese from the Midwest. For the current fiscal year (beginning October 1, 1999), CCC has purchased 230,177,641 pounds of NDM and 3,089,222 pounds of cheese. These totals compare to 54,386,998 pounds of NDM and no cheese during the same period a year ago.

MILK SUPPLY AND DEMAND ESTIMATES (WASDE): Milk production in the 1999/2000 marketing year is forecast 1.2 billion pounds higher this month as producers continue to respond to favorable grain prices. The BFP/Class III prices is unchanged, but the all-milk price is raised slightly. Net CCC removals are higher and Dairy Export Incentive Program (DEIP) sales of whole milk powder are strong, reflecting the weakness in product prices. Projected marketings for 1999/2000 are at 165.8 billion pounds. This is 3.7% higher than the 1998/1999 estimate of 159.9 billion pounds in April 1999.

****SPECIALS THIS ISSUE****

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CHICAGO MERCANTILE EXCHANGE CASH TRADING

CHEESE: carload = 40,000-44,000 lbs., NONFAT DRY MILK: carlot = 42,000-45,000 lbs., BUTTER: carlot = 40,000-43,000 lbs.

PRODUCT	MONDAY APRIL 10	TUESDAY APRIL 11	WEDNESDAY APRIL 12	THURSDAY APRIL 13	FRIDAY APRIL 14	WEEKLY CHANGE*	WEEKLY AVERAGE#
CHEESE							
BARRELS	\$1.0775	\$1.0775	\$1.0750	\$1.0750	\$1.0700		\$1.0750
	(N.C.)	(N.C.)	(0025)	(N.C.)	(0050)	(0075)	(0075)
40# BLOCKS	\$1.1075	\$1.1050	\$1.1025	\$1.1000	\$1.1000		\$1.1030
	(N.C.)	(0025)	(0025)	(0025)	(N.C.)	(0075)	(0075)
NONFAT DRY MILK							
EXTRA GRADE	\$1.0300	\$1.0300	\$1.0300	\$1.0300	\$1.0300		\$1.0300
	(N.C.)	(N.C.)	(N.C.)	(N.C.)	(N.C.)	N.C.	(N.C.)
GRADE A	\$1.0300	\$1.0300	\$1.0300	\$1.0300	\$1.0300		\$1.0300
	(N.C.)	(N.C.)	(N.C.)	(N.C.)	(N.C.)	N.C.	(N.C.)
BUTTER							
GRADE AA	\$1.0675		\$1.0500		\$1.0400		\$1.0525
	(0350)		(0175)		(0100)	(0625)	(0483)

^{*}Sum of daily changes. #Weekly averages are simple averages of the daily closing prices for the calendar week. Computed by Dairy Market News for informational purposes. This data is available on the Internet at WWW.AMS.USDA.GOV/MARKETNEWS.HTM NOTE: Marketswill be closed on 4/21/00 in observance of Good Friday.

CHICAGO MERCANTILE EXCHANGE

MONDAY, APRIL 10, 2000

CHEESE -- SALES: 2 CARS 40# BLOCKS: 1 @ \$1.1025, 1 @ \$1.1075; BIDS UNFILLED: 1 CAR BARRELS @ \$1.0500; OFFERS UNCOVERED: 2 CARS BARRELS @ \$1.0775; 2 CARS 40# BLOCKS @ \$1.1075

NONFAT DRY MILK -- SALES: NONE; BIDS UNFILLED: NONE; OFFERS UNCOVERED: NONE

BUTTER -- SALES: 2 CARS GRADE AA: 1 @ \$1.0700, 1 @ \$1.0675; BIDS UNFILLED: 5 CARS GRADE AA: 1 @ \$1.0600, 1 @ \$1.0575, 1 @ \$1.0550, 1 @ \$1.0525, 1 @ \$1.0500; OFFERS UNCOVERED: 24 CARS GRADE AA: 1 @ \$1.0800, 1 @ \$1.0825, 1 @ \$1.0900, 1 @ \$1.0925, 1 @ \$1.0950, 2 @ \$1.0975, 4 @ \$1.1000, 12 @ \$1.1025, 1 @ \$1.1200

TUESDAY, APRIL 11, 2000

CHEESE -- SALES: NONE; BIDS UNFILLED: NONE; OFFERS UNCOVERED: 1 CARBARRELS @ \$1.0775; 4 CARS 40# BLOCKS: 1 @ \$1.1050, 3 @ \$1.1075 NONFAT DRY MILK -- SALES: NONE; BIDS UNFILLED: NONE; OFFERS UNCOVERED: NONE

WEDNESDAY, APRIL 12, 2000

CHEESE -- SALES: NONE; BIDS UNFILLED: 1 CAR BARRELS @ \$1.0550; OFFERS UNCOVERED: 3 CARS BARRELS: 1 @ \$1.0750, 2 @ \$1.0775; 3 CARS 40# BLOCKS: 1 @ \$1.1025, 2 @ \$1.1050; 2 CARS 40# BLOCKS - 6 MONTHS OLD @ \$1.4500

NONFAT DRY MILK -- SALES: NONE; BIDS UNFILLED: NONE; OFFERS UNCOVERED: NONE

BUTTER -- SALES: 2 CARS GRADE AA: 1 @ \$1.0400, 1 @ \$1.0500; BIDS UNFILLED: 10 CARS GRADE AA: 1 @ \$1.0400, 2 @ \$1.0300, 2 @ \$1.0200, 1 @ \$1.0125, 2 @ \$1.0100, 2 @ \$1.0000; OFFERS UNCOVERED: 8 CARS GRADE AA: 1 @ \$1.0575, 1 @ \$1.0600, 4 @ \$1.0675, 2 @ \$1.0800

THURSDAY, APRIL 13, 2000

CHEESE -- SALES: NONE; BIDS UNFILLED: 1 CAR 40# BLOCKS @ \$1.0825; OFFERS UNCOVERED: 2 CARS BARRELS @ \$1.0750; 3 CARS 40# BLOCKS: 1 @ \$1.1000, 2 @ \$1.1025

NONFAT DRY MILK -- SALES: NONE; BIDS UNFILLED: NONE; OFFERS UNCOVERED: NONE

FRIDAY, APRIL 14, 2000

CHEESE -- SALES: 2 CARS 40# BLOCKS: 1 @ \$1.0975, 1 @ \$1.1000; BIDS UNFILLED: 1 CAR BARRELS @ \$1.0500; 1 CAR 40# BLOCKS @ \$1.1080; OFFERS UNCOVERED: 2 CARS BARRELS: 1 @ \$1.0700, 1 @ \$1.0750; 1 CAR 40# BLOCKS @ \$1.1000

NONFAT DRY MILK -- SALES: NONE; BIDS UNFILLED: NONE; OFFERS UNCOVERED: NONE

BUTTER -- SALES: 1 CAR GRADE AA @ \$1.0400; BIDS UNFILLED: 16 CARS GRADE AA: 1 @ \$1.0400, 2 @ \$1.0300, 3 @ \$1.0200, 1 @ \$1.0175, 1 @ \$1.0150, 1 @ \$1.0125, 1 @ \$1.0100, 1 @ \$1.00075, 1 @ \$1.0050, 1 @ \$1.0025, 1 @ \$1.0000, 1 @ \$0.9900, 1 @ \$0.9500; OFFERS UNCOVERED: 4 CARS GRADE AA: 1 @ \$1.0450, 1 @ \$1.0500, 1 @ \$1.0600, 1 @ \$1.0700

BUTTER MARKETS

NORTHEAST

After an up and down week last week, CME prices opened this week moderately lower. Contacts are trying hard to get a read on this market, but still have a good deal of uncertainty. Recent reports from market analysts regarding possible inaccuracies in milk and/or butter production figures for February seems to have added more uncertainty to the market. Current churning activity, in the East, is moderate to heavier as more excess cream was available last week. Demand for bulk is fair and the call for print is good, but most Easter/ Passover needs have been shipped and should be in-store this week. Features are helping sales. Fresh butter stocks are occasionally tight, but there is more than enough butter to cover needs. Bulk butter sales remains in the range of 3-5 cents over the CME price/average.

CENTRAL

Butter markets remain unsettled as the CME cash AA price moved lower during the three most recent trading sessions through mid week. Most producers and handlers are stating that this is the direction they expect for this time of the year. Recent strong demand for fresh butter has limited clearances to inventory. For the most part, Easter/Passover orders have been placed and shipped, although some last minute fill-in orders are expected for early next week. Butter producers and handlers indicate that sales during the past few weeks have been very good. Favorably priced retail feature activity has cleared large volumes

CHEECE

of print butter. Food service orders have been good and are anticipated to remain good as "away from home" eating patterns seasonally become more active. Current churning schedules are seasonally active. Cream availability varies, but for the most part, is sufficient to keep most butter plants at or near capacity. For those operations that are not getting adequate cream volumes, they are going on the outside to secure additional butter stocks. Bulk butter stocks are being held with confidence for future use and for available bulk butter, prices are running 1 1/2 - 4 cents a pound above various pricing bases.

WEST

Butter manufacturers continue to report very good sales activity related to the Easter holiday period. Feature activity is widespread and it is moving quite a bit of butter. Food service orders are generally rated as excellent. Shipments of bulk and print this week remain strong. Butter output is higher than a few weeks ago due to more cream being available for the churns. So far this has not caused much increase in butter inventories at the manufacturing level. CME weekly butter inventory levels have declined for the past three weeks. They are now trailing the same week in 1999. Stocks now stand at 64.6 million pounds, down 5.3% from last year. Last year just prior to Easter, stocks only declined for one week. Current prices for bulk butter range from 4 cents under to 2 cents under the market based on the CME with various time frames and averages involved.

NASS DAIRY PRODUCT PRICES U.S. AVERAGE AND TOTAL POUNDS

WEEK ENDING	40# BLOCKS	BARRELS 39% MOISTURE	NDM	BUTTER	DRY WHEY
APRIL 08	1.0976	1.0817	1.0094	1.0799	0.1775
	5,647,823	8,833,406	15,681,208	3,452,748	6,670,667

Further data and revisions may be found on the internet at: http://jan.mannlib.cornell.edu/reports/nassr/price/dairy

CHEESE MARKETS

NORTHEAST

Prices are fractionally lower on natural and process styles. The market tone is steady to weak. Last week, a load of Midwest cheddar was offered to CCC. According to some contacts, this may be a sign of things to come and it was the first offer of cheddar since 1997. In the Northeast, cheese output is steady at moderate to heavy levels. Demand for cheese is fair to good as Easter/Passover needs are being filled. Retail sales are improving as the holidays approach. Food service orders are steady to improved.

WHOLESALE SELLING PRICES: DELIVERED, DOLLARS PER POUND (1000 - 5000 POUNDS MIXED LOTS)

Cheddar 10#Prints	:	1.1250-1.6150
Cheddar Single Daisies	:	1.1050-1.5650
Cheddar40#Block	:	1.2500-1.4275
Process 5# Loaf	:	1.3025-1.4650
Process5#Sliced	:	1.3225-1.5700
Muenster	:	1.3075-1.6100
Grade A Swiss Cuts 10 - 14#	:	2.3500-2.5500

MIDWEST

The cheese market is weak. Cheese offerings are increasing and demand is having increasing difficulty in keeping up with available offerings. CCC purchased 680,000 pounds of barrels at \$1.1225 delivered to a processor for converting into process. This is not a price support purchase. Processors and packagers prepared their offers for the various CCC annual cheese purchase contracts. Commercial process demand continues to typically outperform natural interest for many sellers. Fast food promotional activity continues to stimulate extra process sales. Other natural producers are looking at promotions/ special discounts to stimulate additional sales. Some cutters have inadequate orders to fill a full 40-hour workweek. Cream cheese interest has been good for the current holiday season, aided by lower input prices than a year ago. Cheese production remains seasonally heavy.

WISCONSIN WHOLESALE SELLING PRICES: DELIVERED, DOLLARS PER POUND (1000 - 5000 POUNDS MIXED LOTS)

Process American 5#Loaf	:	1.2625-1.4500
Brick And/Or Muenster 5#	:	1.4200-1.6700
Cheddar40#Block	:	1.4000-2.1150
Monterey Jack 10#	:	1.5800-2.1150
Blue 5#	:	1.8050-2.0000
Mozzarella 5 - 6# (Low Moisture, Part Skim)	:	1.4600-2.2150
Grade A Swiss Cuts 6 - 9#	:	2.1000-2.6850

MIDWEST COMMODITY CHEDDAR

Dollars per pound, standard moisture basis (37.8-39.0%), carlot/trucklot, F.O.B. plants or storage centers.

CHEDDAR STYLES : APRIL 10 - 14, 2000

BARRELS* : \$1.0725 - 1.0925 (NOMINAL)

: (-\$.0200) (-.0350)

40# BLOCKS : \$1.0925 - 1.1200 (NOMINAL)

: (-.0125)

() Change from previous week. * If steel, barrel returned.

WEST

Process cheese prices are fractionally lower while natural and Swiss items held steady. Cheese production remains heavy, but some plants are out looking for additional milk at this time. Demand for process cheese is beginning to increase seasonally as summer grilling becomes more prevalent. Offerings of cheese to process cheese companies are very heavy. The offerings include barrels and other cheese that is somewhat off grade. Demand for natural cheese seems to be a bit slower as more buyers reach inventory levels that dictate that no further purchases are in order for the near term. There is really no further downside price risk and buyers don't believe that prices will be increasing any time soon. Sales of Swiss cheese are rated as very good for this time of the year. Mozzarella continues to move very well.

WHOLESALE SELLING PRICES: DELIVERED, DOLLARS PER POUND (1000 - 5000 POUNDS MIXED LOTS)

Process 5# Loaf	:	1.2350-1.4950
Cheddar40#Block	:	1.2350-1.3750
Cheddar 10# Cuts	:	1.4150-1.6350
Monterey Jack 10#	:	1.4250-1.5850
Grade A Swiss Cuts 6 - 9#	:	2.1500-2.4000

FOREIGN

Prices are steady to fractionally lower and the market tone is unchanged. Easter/Passover orders, for the most part, are in and distributors are filling them. Stocks of most types of cheese are adequate to cover current needs. According to recent reports, 1999 cow's milk cheese production in the EU-15 totaled 6,002,400 MT, +1.1% from 1998's output. The largest year-to-year percentage increase was Spain whose output jumped nearly 51% to 115,800 MT. Germany and France are, by far, the largest producers of cheese and their output totals show changes of -0.5% and +0.2%, respectively.

WHOLESALE SELLING PRICES: FOB DISTRIBUTORS DOCK DOLLARS PER POUND (1000 - 5000 POUNDS, MIXED LOTS)

	:	NEW '	Y(ORK
VARIETY	:	IMPORTED	:	DOMESTIC
Roquefort	:	TFEWR	:	-0-
Blue	:	2.6400-3.1400	:	1.4500-2.9450*
Gorgonzola	:	3.2400-5.9400	:	2.0050-2.4900*
Parmesan (Italy)	:	TFEWR	:	2.8650-3.3700*
Romano (Italy)	:	2.1000-2.5400	:	-0-
Provolone(Italy)	:	3.4400-5.5000	:	1.4650-1.7450*
Romano (Cows Milk)	:	-0-	:	2.6300-4.8150*
Sardo Romano (Argentine)	:	2.6500-3.2900	:	-0-
Reggianito (Argentine)	:	2.6500-3.2900	:	-0-
Jarlsberg-(Brand)	:	2.7400-3.3100	:	-0-
Swiss Cuts Switzerland	:	-0-	:	2.3500-2.5500
Swiss Cuts Finnish	:	2.5900-2.8500	:	-0-
Swiss Cuts Austrian	:	2.2500-2.7500	:	-0-
Edam	:		:	
2 Pound	:	TFEWR	:	-0-
4 Pound	:	2.1900-3.0900	:	-0-
Gouda, Large	:	2.3900-3.1500	:	-0-
Gouda, Baby (\$/Dozen)	:		:	
10 Ounce	:	27.8000-31.7000	:	-0-
*=Pricechange.				

WEEKLY COLD STORAGE HOLDINGS-SELECTED STORAGE CENTERS IN THOUSAND POUNDS - INCLUDING GOVERNMENT STOCKS

	BUTTER	:	CHEESE
04/10/00	22,243	:	123,809
04/01/00	25,667	:	126,431
CHANGE	-3,424	:	-2,622
% CHANGE	13		2

FLUID MILK AND CREAM

EAST

Milk production is increasing in most areas of the region. It had been slowing in Florida and the Gulf Coast states, but cooler weather and scattered rains have helped milk output rebound to near peak levels. In the Middle Atlantic area, cooler weather and a weekend snow storm have kept the milk flow about steady. In New England and New York, milk production is increasing, but this past weekend's storms (as much as two feet of snow fell in some areas) are keeping the cows in the barns and grass from growing. Also, there are reports that March plant intakes in New England are below last March. These year-to-year declines are being partially attributed to the decreasing number of farmers producing milk. Fluid milk supplies are heavy in the Northeast, burdensome in the Southeast. Southern manufacturing plants are at capacity and no relief in milk supplies is expected. Florida handlers are shipping about 125 loads out of state this week because their bottled milk sales continue to slow down as winter residents leave. Contacts report that April is typically the month when most "snowbirds" head north. Further north, Class I milk sales are fair at best. Manufacturing plants in the Northeast are quite full, but processing capacity is still available and milk is being handled efficiently. Some loads that normally move south for processing are, this week, being processed in the Northeast. The condensed skim market tone and prices are mixed, mostly unchanged. Some good interest for Class III wet solids continues from cheese makers. Class II sales are fair and often to regular accounts. The fluid cream market is mixed, mostly steady. Spot prices are a little lower as butter prices moved lower late last week and early this week. Multiples are about in the same range as the past couple weeks. Cream demand ranges from fair to good and any extra spot demand is being met with local supplies. Butter makers are taking what is being offered, but not aggressively looking for additional loads. Ice cream production is steady, but as cream prices moved up during the past few weeks, producers slowed spot cream purchases and worked with contracted volumes. Cream cheese output is holding up quite well with a few plants taking some extra loads of cream this week. Some bottled cream makers are also taking extra loads this week to meet last minute orders.

FLUID CREAM AND CONDENSED SKIM PRICES IN TANKLOT QUANTITIES

SPOT PRICES OF CLASS II CREAM, \$ PER LB BUTTERFAT

F.O.B. PRODUCING PLANTS: NORTHEAST 1.3540-1.4971

1.3540-1.5962 M 1.4090-1.4751 DELIVERED EQUIVALENT ATLANTA

F.O.B. PRODUCING PLANTS: UPPER MIDWEST -1.3980-1.5215

PRICES OF CONDENSED SKIM, \$ PER LB WET SOLIDS

F.O.B. PRODUCING PLANTS:

NORTHEAST- CLASS III - SPOT PRICES

.8700-1.0000

MIDWEST

WISCONSIN SPOT SHIPMENTS:

SPOT SHIPMENTS:	LOADS
APRIL 7 - 13, 2000	0
PREVIOUS WEEK	0
COMPARABLE WEEK IN 1999	0

Class I demand is generally steadier, as fewer schools were on a spring break. Milk supplies remain seasonally heavy. Spot milk prices ranged from flat class over the weekend, to \$.50 up to \$1.00 over during the week. Overall spot milk demand is steady to occasionally just slightly stronger. Few, if any, handlers expect the supply/demand situations to strengthen until after the spring flush. Cottage cheese production was pulling a larger volume of milk this week. Producers were also preparing dips and other items for the upcoming holidays. Handlers continue to ship milk northward to find manufacturing space, especially on weekends. Most of the spot milk offerings are from a fairly local origin. Most manufacturing plants are operating on seasonally heavy schedules. More than one plant operator continues to have concern over having adequate capacity for their own producers through the spring flush. Cream prices are generally lower, reflecting recent weakness in the cash butter prices at the Chicago Mercantile Exchange. Milk intakes are increasing slowly but steadily for most operations. Dry conditions in many areas still are a concern to producers worried about a drought. Until the recent bout of colder temperatures and occasional snow, many golf courses and lawns were green and receiving lawn care. In the upper tier of states, most planting continues to be for small grains, though corn/soybean planters are being prepared.

WISCONSIN LIVESTOCK AUCTIONS (PER CWT.)

PREVIOUS YEAR APRIL 6 - 12 SLAUGHTER COWS \$ 38.00- 44.00 \$ 34.00- 39.00 REPLACEMENT HEIFER CALVES \$250.00-335.00 \$180.00-250.00

SOUTH ST. PAUL TERMINAL AUCTION MARKET (PER CWT.) APRIL 6 - 12 PREVIOUS YEAR SLAUGHTER COWS \$ 35.00-48.50 \$ 28.50- 44.25

WEST

Production levels are holding mostly steady with recent weeks across the vast majority of the Southwest. Milk output has varied little in California. Weather conditions remain ideal for milk cow comfort and production is holding steady at levels stated to be 5 to 10 percent above a year ago. Feed conditions are improving, but some producers are finishing up old feed before feeding the new. Green chopping and higher temperatures are causing some local drops in fat and solids of the milk. Milk production in Arizona may have peaked seasonally. Fat and solids are holding steady. Milk is being handled and processed locally. Weather conditions have also remained very good for cows and production. In New Mexico, milk output is steady. Production per cow has not moved much in recent weeks. Fresh cows coming on line have kept total volumes seasonally high. More milk is staying local as cheese plants are taking more milk. Warm temperatures have not affected cows to any great extent. Milk prices continue to be a concern of dairy producers. Cream prices have dropped following declines in the butter price at the CME. In addition, multiple are being reduced slightly to move. In California, processors are often finding better returns by selling cream in state at class prices. Above normal temperatures and adequate moisture mean that alfalfa, pastures, and fall seeded grains are getting off to an excellent start in the Pacific Northwest region. Spring field work is progressing rapidly. Hay cutting is expected to start around April 20. This would be at least a week earlier than normal. Milk production is seasonally heavy related to the excellent weather and feed stocks available. Culling rates remain very low. Heifer prices increased markedly at a major monthly heifer auction in Washington. Prices for top heifers increased from \$50-125 in active trading. Most buyers were from Idaho or California. Temperatures in the high 60's and low 70's are common over northern Utah and southern Idaho. Spring field work has been started and is moving along at a fast pace. Alfalfa has broken dormancy and is greening up nicely. Irrigation water supplies are expected to be sufficient to allow a full cropping season. Contacts are commenting that the rate of dairy expansion in Idaho may be slowing down from the past few years because of the historically low milk prices. Those operations that have expansion plans underway are continuing to look for cows and heifers to populate their facilities.

CENTRAL AND WEST DRY MILK PRODUCTS

All reports, except California manufacturing plants, were released 04/13/00 and represent FOB Central and Western production areas. Prices represent CL/TL quantities in 50 lb., 100 lb., or 25 kg. bags, spray process, dollars per pound.

NONFAT DRY MILK - CENTRAL

Prices remain steady on a weak market. While milk supplies are increasing, plants are generally able to handle excess supplies. Production is strong and inventories are building. Spot movement is very light. Buyers are purchasing on an as needed basis into blending, baking and cheese facilities. Brokers are picking up some block loads at the lower end of the range. Most product is moving on regular commitments or into the CCC. High heat product is available for the light to fair demand. Production is light due to limited available dryer time.

Includes EXTRA GRADE and GRADE A, low and medium heat

NONFAT DRY MILK: .9900 - 1.0100 MOSTLY: 1.0000 - 1.0100

DRY BUTTERMILK - CENTRAL

Prices are unchanged to higher on a firm market. Supplies are tight and production is down. As ice cream production picks up, some plants are moving more condensed and drying less. Demand is good into bakery, ice cream and veal facilities. Activity from traders is light as product is often difficult to find. Offering prices are generally moving higher within the range. Off grade supplies are light.

BUTTERMILK:

.7225 - .7850 DRY WHEY - CENTRAL

Prices are unchanged to lower on a steady to weak market. Supplies remain mixed. Production problems at some plants lowered available supplies. However, heavy milk volumes and cheese production are increasing whey inventories at other locations. In order to be competitive with Western producers, some Central region suppliers are discounting prices. Aged product is being offered by resellers. Offerings on current production are generally at the average. Demand is best on regular commitments. Spot movement is steady into bakery, feed and export markets. Off grade supplies are increasing for the light to fair interest. The undertone is mixed moving into the weeks ahead as some plant schedules adjust for routine maintenance and closures.

NONHYGROSCOPIC: .1550 - .1850 MOSTLY: .1700 - .1800

ANIMAL FEED WHEY - CENTRAL

Prices are higher on delactose and unchanged on the balance of items. Milk replacer supplies are readily available. Trading is light as buyers bid lower and sellers resist discounting. Production is steady and inventories are building. Roller ground movement continues unchanged with most product clearing on regular commitments. Delactose supplies are tight as interest increases with higher WPC prices. Some producers are cutting back on their shipments to feed producers and instead moving product to food facilities at higher prices. Off grade delactose is difficult to find and encouraging more interest in Extra Grade. Early weaned pig prices are moving higher while the North Central veal market trends unevenly steady.

 MILK REPLACER:
 .1300 - .1600

 ROLLER GROUND:
 .1600 - .1825

 DELACTOSE (Min. 20% protein):
 .3100 - .3250

LACTOSE - CENTRAL AND WEST

Prices are unchanged on a mostly steady market. Demand is mixed with export and domestic markets reporting conflicting views. Export producers are clearing product relatively well at prices generally above the average. Some contracts are unchanged for the second quarter as the EU remains a competitive force in Asia. Domestic producers are noting some resistance to prices, especially from the feed industry. Product moving into edible markets is clearing well at the average to higher. Extra Grade product for feed use is moving at a discount with buyers bidding prices lower. Production is unchanged to slightly higher due to upgrades at some plants. Off grade supplies are heavy and difficult to move with bids at 15-16 cents FOB. Heavy whey permeate supplies are competing for the light feed interest.

Including spot sales and up to 3 month contracts. Mesh size 30 - 100.

EDIBLE: .1800 - .2550 MOSTLY: .1950 - .2050

WHEY PROTEIN CONCENTRATE - CENTRAL AND WEST

Prices are higher on a firm market. Production problems continue to be reported at some plants. Supplies are very tight with some producers running weeks behind on orders. While buyers are not resisting current prices, inquiries are decreasing as extra supplies are known not to be available. Export demand remains strong into Mexico, Canada and Asia for use in feed, nutraceuticals and as a substitute for NDM. Domestic interest is best into feed facilities with some buyers willing to substitute off grade product for Extra Grade. Some feed buyers are diverting to delactose when possible and where available. Some resale product is reportedly available above the range. Producers are not sure when to anticipate any weakening in the market with the exception of possible competitive imports this fall.

EXTRA GRADE 34% PROTEIN: .5650 - .6000 MOSTLY: .5650 - .5900

NONFAT DRY MILK - WEST

Prices for low/medium heat NDM have narrowed as slight adjustments went into effect. However, the market is still mainly trading narrowly around the \$1.01 support price. Slight discounts and premiums are applied, but the bulk of trades is right there. Drying remains active to process milk, but several contacts are pleased that milk is not as strong as they had expected. Milk is generally being handled locally and less is moving around. Concerns remain that the flush will increase milk supplies, but there are signs that milk production may not increase further in the Southwest. Opinions vary now, and only time will tell. High heat prices declined slightly on the top end of the range. The market tone is fully steady. High heat production remains active to fill increased seasonal demand. Producers are able to process high heat because they have dryer time available. During the week of April 3 - 7, CCC net purchases totaled 15.9 million pounds of nonfortified NDM from Western, Midwestern, and Eastern sources.

Includes EXTRA GRADE and GRADE A

LOW/MEDIUM HEAT: .9900 - 1.0150 MOSTLY: 1.0000 - 1.0100

HIGH HEAT: 1.0150 - 1.0300

DRY BUTTERMILK - WEST

Prices are higher on the bottom end of the range, but resistance is noted at prices at the higher end of the range. The market tone is more unsettled following several weeks of firming. Producers have been able to clear product at the lower prices, but are having a harder time moving loads at higher prices. Production is heavier where churning action is higher. Drying times are available due to manageable milk supplies in the region. Buttermilk stocks are light to moderate at the plant level. Condensed buttermilk sales are seasonally active.

BUTTERMILK: .6500 - .7500 MOSTLY: .6800 - .7000

DRY WHEY - WEST

Western whey prices showed some fractional weakness this week. A number of producers are calling it a slower market. Domestic buyers are taking normal volumes, but are not interested in any additional powder at this time. New export sales seem to be slow in developing. Contacts are not sure if it is related to economic problems or lack of demand. A development in Korea related to hoof-and-mouth disease has some sellers concerned about some orders that are currently on the books. A number of manufacturers are noticing that their stocks are building and they don't see anything in the short run that will improve the situation. Production levels are varied.

NONHYGROSCOPIC: .1600 - .1925 MOSTLY: .1700 - .1750

CALIFORNIA MANUFACTURING PLANTS - NONFAT DRY MILK

WEEK ENDING PRICE POUNDS

April 7 \$1.0075 13,481,891

March 31 \$1.0085 14,314,027

Prices are weighted averages for Extra Grade and Grade A Nonfat Dry Milk, f.o.b. California manufacturing plants. Prices for both periods were influenced by effects of long-term contract sales. Compiled by Dairy Marketing Branch, California Department of Food and Agriculture.

NORTHEAST, SOUTHEAST, AND NATIONAL MILK PRODUCTS

All reports represent carlot/trucklot quantities in 50 lb., 100 lb., or 25 kg. bags, spray process, dollars per pound, unless otherwise specified. Delivered Southeast is delivered equivalent Atlanta.

NONFAT DRY MILK - NORTHEAST AND SOUTHEAST

Prices and the market tone are generally steady. Contacts report little change in market conditions. Production levels are moderate and producer stocks are fully adequate to cover needs. Producers report that surplus milk volumes in the Northeast are off slightly from a year ago and about steady with recent weeks. Southeastern manufacturing plants are at capacity operating levels. Through midweek, no Eastern NDM was offered to CCC. Commercial demand is slow to fair as many buyers/users stocked up in March and are not aggressively back in the market. Condensed skim sales are steady and often better than expected which helps ease drying schedules at some plants.

Includes EXTRA GRADE AND GRADE A

F.O.B. NORTHEAST:

LOW/MEDIUM HEAT: 1.0000 - 1.0300 MOSTLY: 1.0000 - 1.0200 HIGH HEAT: 1.0400 - 1.0800 MOSTLY: 1.0400 - 1.0600

DELVD SOUTHEAST:

ALL HEATS:

1.0300 - 1.1100

DRY BUTTERMILK - NORTHEAST AND SOUTHEAST

Prices are unchanged to higher and the market tone is firming. Production levels have been slightly lower the past few weeks. This, and improved demand, have tightened producer stocks. Eastern producers are asking and getting higher prices for any spot sales. Spot demand has improved and, along with contract sales, easily clearing current output. Buyers who may be looking to other sources in other regions are also finding higher prices.

F.O.B. NORTHEAST: .7200 - .7400 DELVD SOUTHEAST: .7000 - .7550

DRY WHOLE MILK - NATIONAL

Prices are unchanged and the market tone is steady. At the time of this report, no new DEIP sales have been made taking advantage of the newly reallocated dry whole milk. Domestic, spot demand is slow to fair. Production levels are moderate and often geared to filling existing orders. Producer stocks are light and balanced with current spot demand.

F.O.B. PRODUCING PLANT: 1.1375 - 1.2500

DEIP BID ACCEPTANCE SUMMARY

JULY 1, 1999 THROUGH APRIL 7, 2000 WITH CHANGES FROM PREVIOUS REPORT

NONFAT DRY MILK -- 87,121 MT (192,066,956 LBS) CHANGE -- 192 MT (423,283 LBS)

WHOLE MILK POWDER - 9,677 MT (21,333,914 LBS)

CHESE -- 1,719 MT (3,789,707 LBS) CHANGE -- 51 MT (112,434 LBS)

BUTTERFAT - 5,263 MT (11,602,809 LBS)

Allocations for the DEIP year beginning July 1, 1999, are: Nonfat dry milk - 76,207 MT; Whole Milk Powder - 2,518 MT; Cheese - 3,190 MT; Butterfat - 25,475 MT. These DEIP allocations are in addition to balances still available from quantities announced on May 13, 1999; 25,177 MT of Nonfat Dry Milk (to be filled in roughly equal quarterly amounts during the GATT-year beginning July 1, 1999), 7,500 MT of dry whole milk, and 1,270 MT of cheese. March 31, 2000: USDA announced an that additional 8,232 MT of dry whole milk was made available under DEIP until June 30, 2000.

DRY WHEY - NORTHEAST AND SOUTHEAST

Prices are steady to higher within the ranges. The market tone is quite firm in the East where producer stocks seem tighter than other areas of the country. Many Eastern dryers report being sold out through mid May. Domestic demand is fair, but more reports note that new export orders are not developing at the rate they had been early in the year. Sales of off grade product to animal feed makers are steady and offerings of downgraded material are fully adequate to cover current spot needs. Production levels are steady with most plants running 5-7 days a week.

F.O.B. NORTHEAST: EXTRA GRADE .1750 - .1850 USPH GRADE A .1850 - .1950 DELVD SOUTHEAST: .1950 - .2200

EVAPORATED MILK - NATIONAL

Prices and the market tone are unchanged. Demand at the producer level has eased slightly as most orders for the upcoming holidays have been shipped. Retail movement is improved, particularly where and when featured. Production levels are steady and often geared to replacing stocks. However, as we enter the "spring flush," attractively priced milk is expected to be available and producers may step up output and build a little extra inventory.

DOLLARS PER 48 - 12 FLUID OUNCE CANS PER CASE DELIVERED MAJOR U.S. CITIES \$21.00 - 33.00

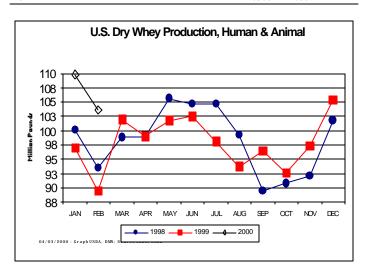
 $\label{promotional} Excluding \ promotional \ and \ other \ sales \ allowances. \ Included \ new \ price \ announcements.$

CASEIN - NATIONAL

Casein markets are firm with prices basically unchanged. Domestic buyers have mixed opinions as to stock availability. Some buyers indicate that they continue to receive their contracted volumes on a timely and full basis, while others indicate delayed shipments and lighter than anticipated volumes. Buyers and sellers do state that the world supply situation is tight. Oceania availability, for the most part, is fully committed with no new stocks potentially available until late summer or early fall. In Europe, milk production is now building seasonally, but delivery of new production is still at least 6 weeks away. Domestic buyers are making the best of a poor situation. They are working down existing inventories and are glad to get what casein is available.

SPOT SALES AND UP TO 3 MONTH CONTRACTS. PRICES ARE FOR EDIBLE NONRESTRICTED AND VARY ACCORDING TO MESH SIZE AND QUALITY.

RENNET: 2.0000 - 2.2000 ACID: 2.0500 - 2.2000



NEW YORK BOARD OF TRADE AND CHICAGO MERCANTILE EXCHANGE FUTURES

Selected settling prices, (open interest), and volume $\underline{1}$ /

Month	03/29	03/30	03/31 04	-/03 04/	04	04/05	04/06	04/07	04/10	04/11	
NYB0T	- MILK INDEX	K Dollars per cv	vt.								
MAR 00	9.55 (51) 0	9.55 (51) 0									
APR 00	9.60 (54) 0	9.55 (55) 1	9.55 (56) 1	9.58 (56) 0	9.58 (56) 0		(56) 0	9.60 (55) 1	9.58 (55) 0	9.58 (56) 1	9.53 (56) 0
MAY 00	10.00 (50) 0	9.98 (51) 1	9.95 (51) 0	9.95 (51) 0	9.95 (51) 0		(51) 0	9.88 (51) 0	9.85 (51) 0	9.75 (51) 0	9.70 (51) 0
JUN 00	11.03 (56) 0	10.90 (57) 1	10.95 (57) 0	10.95 (57) 0	10.95 (57) 0		0 (57) 0	10.80 (57) 0	10.80 (57) 0	10.70 (58) 1	10.70 (58) 0
JUL 00	11.75 (53) 1	11.75 (54) 1	11.70 (54) 0	11.70 (54) 0	11.70 (55) 1		0 (55) 0	11.66 (55) 0	11.65 (55) 0	11.65 (55) 0	11.66 (55) 0
AUG 00	12.28 (40) 1	12.28 (40) 0	12.20 (41) 1	12.20 (41) 0	12.20 (42) 1		3 (42) 0	12.18 (42) 0	12.18 (42) 0	12.18 (42) 0	12.19 (42) 0
SEP 00	12.55 (47) 1	12.55 (48) 1	12.53 (49) 1	12.50 (49) 0	12.50 (49) 0		5 (49) 0	12.45 (49) 0	12.45 (49) 0	12.45 (50) 1	12.45 (50) 0
OCT 00	12.70 (25) 1	12.67 (25) 0	12.60 (25) 0	12.60 (25) 0	12.60 (25) 0		5 (25) 0	12.55 (25) 0	12.55 (25) 0	12.60 (26) 1	12.60 (26) 0
NOV 00	11.98 (15) 0	11.98 (15) 0	11.98 (15) 0	11.98 (15) 0	11.98 (15) 0		3 (15) 0	11.98 (15) 0	11.98 (15) 0	11.95 (16) 1	11.95 (16) 0
DEC 00	11.70 (5) 0	11.68 (6) 1	11.68 (6) 0	11.68 (6) 0	11.68 (6) 0		3 (6) 0	11.70 (7) 1	11.70 (7) 0	11.70 (7) 1	11.75 (7) 0
JAN 01	11.20 (2) 0	11.20 (2) 0	11.20 (2) 0	11.20 (2) 0	11.20 (2) 0	11.20	0(2)0	11.20 (2) 0	11.20 (3) 1	11.10 (3) 0	11.05 (3) 0
CME - BU	JTTER Cents per	pound									_
MAY 00	111.50 (125) 8	111.00 (115) 20	110.50 (118) 10	107.00 (118) 0	107.00 (119) 1	111.0	00 (119) 0	110.00 (124) 0	110.00 (124) 3	107.00 (124) 7	107.00 (126) 4
JUL 00	114.00 (364) 0	114.27 (369) 10	113.10 (376) 7	112.00 (381) 6	111.00 (381) 1		00 (381) 0	113.00 (384) 3	113.00 (391) 13	111.00 (395) 5	110.12 (400) 17
SEP 00	116.00 (441) 0	116.25 (449) 21	115.00 (459) 15	114.50 (461) 5	114.10 (466) 5	116.	00 (466) 0	116.00 (466) 0	116.00 (466) 10	114.00 (473) 7	113.50 (475) 12
OCT 00	118.00 (263) 3	119.50 (274) 19	118.50 (286) 20	116.00 (293) 12	115.75 (300) 1	10 115.	75 (300) 0	117.00 (302) 2	117.00 (309) 15	115.50 (316) 7	115.00 (319) 11
CME - MI	ILK FUTURES I	Dollars per cwt.									-
MAR 00	9.55 (698) 9	9.51 (693) 0									
APR 00	9.62 (674) 6	9.63 (673) 7	9.54 (669) 0	9.62 (647) 0	9.62 (647) 45	9.62	(647) 0	9.57 (648) 4	9.56 (648) 15	9.53 (634) 20	9.52 (634) 9
MAY 00	9.96 (779) 4	9.91 (780) 3	9.60 (647) 0	9.90 (789) 13	9.86 (800) 21	9.79	(800) 6	9.75 (800) 4	9.71 (809) 11	9.69 (807) 5	9.66 (811) 50
JUN 00	10.98 (1021) 49	10.86 (1027) 14	9.90 (776) 0	10.86 (977) 12	10.88 (1004) 3	88 10.8	1 (1057) 72	10.78 (1091) 39	10.71 (1109) 32	10.63 (1122) 28	10.65 (1127) 18
JUL 00	11.77 (1289) 13	11.75 (1294) 15	10.89 (967) 8	11.70 (1267) 6	11.76 (1282) 3	34 11.70	(1284) 11	11.70 (1302) 23	11.63 (1297) 10	11.65 (1303) 19	11.65 (1306) 8
AUG 00	12.30 (1182) 1	12.30 (1187) 20	11.66 (1263) 2	12.22 (1192) 0	12.25 (1217) 2	27 12.2	1 (1226) 21	12.20 (1234) 10	12.18 (1233) 1	12.16 (1234) 4	12.16 (1235) 1
SEP 00	12.56 (926) 9	12.56 (927) 9	12.22 (1192) 7	12.51 (938) 24	12.52 (955) 37	12.4	6 (960) 6	12.42 (964) 8	12.41 (968) 9	12.41 (975) 14	12.45 (978) 3
OCT 00	12.69 (846) 1	12.69 (848) 8	12.50 (920) 0	12.60 (870) 17	12.62 (882) 31	12.5	5 (882) 4	12.50 (888) 12	12.51 (912) 27	12.54 (915) 6	12.53 (914) 19
NOV 00	12.00 (513) 2	12.00 (514) 1	12.58 (853) 2	12.00 (511) 0	12.02 (528) 17	12.0	0 (530) 2	12.03 (535) 6	12.00 (559) 42	11.90 (560) 6	11.91 (561) 1
DEC 00	11.71 (472) 0	11.71 (473) 2	11.99 (511) 3	11.73 (483) 0	11.76 (499) 16	11.7	3 (499) 5	11.78 (502) 3	11.78 (511) 11	11.73 (516) 6	11.73 (517) 1
JAN 01	11.20 (28) 0	11.20 (28) 0	11.71 (483) 0	11.20 (28) 0	11.20 (28) 0	11.1	7 (28) 0	11.15 (30) 2	11.22 (30) 0	11.22 (31) 1	11.20 (36) 6
FEB 01	11.15 (10) 0	11.15 (10) 0	11.20 (28) 0	11.00 (5) 0	11.00 (5) 0	11.0	0 (5) 0	11.00 (5) 0	10.90 (5) 0	10.90 (5) 0	10.90 (8) 13

<u>1</u>/ At the CSCE/NYBT Open interest for BFP -- 100,000 pounds per contract. At the CME Open interest for BFP -- 200,000 pounds per contract. For more detailed information, you may call our automated voice system at 608-224-5088 or the CSCE's Soft Fax at 212-742-6111.

NOTE: The CME started futures trading for dry whey and nonfat dry milk (NDM) on November 16, 1998. Up to this point, there have been no settling prices recorded for either product.

INTERNATIONAL DAIRY MARKET NEWS

Information gathered April 3 - 14, 2000

Prices are U.S. Dollars per MT, F.O.B. port. Information gathered for this report is from trades, offers to sell, and secondary data. This bi-weekly report may not always contain the same products and/or regions. Future reports may be included or withdrawn depending on availability of information. MT = metric ton = 2,204.6 pounds.

WESTERN AND EASTERN EUROPE

OVERVIEW: WESTERN EUROPE: Milk production in Europe is now on an upward cycle. The new milk quota year has now started, thus milk producers are able to market their output with no concern. Early reports indicate that the quota year that ended on March 31 realized over production of about 1 million metric tons. This was the largest surplus in many years. The largest overages are being reported in the UK and Italy. Milk handlers report that last season's milk production extended further into the fall, thus much of the increase occurred later than previous years. Current demand for milk is strong. Cheese demand is strong for hard and semi-hard cheese, but the supply is limited, thus many cheese factories are already at peak capacity. Butter/powder producers are equally competitive for available milk. Reports indicate much of the fresh dairy product production has been pre-sold, thus availablilty of dairy products remains tight in Europe. Whole milk powder demand is also strong with production increasing seasonally. On April 5, another subsidy adjustment of 10% (about \$100 per metric ton) occurred for whole milk powder. This was the fourth adjustment in 7 months. For most dairy products, buyers are reluctant to pay the higher asking prices, but are doing so due to the lack of supply from other sources. European producers and handlers still have an unclear picture of their supply situation this season. For many, they have already committed a large percentage of their production well into June.

BUTTER/BUTTEROIL: European butter markets are steady to firm. Clearances to intervention have slowed and more butter is now entering PSA. Milk production is starting to build in Europe and the competition is now active for available milk supplies. Cheese demand and production are strong, whole milk output is building seasonally, thus butter/powder operations are meeting buyer competition for the milk supply. Stocks of butter are sufficient to meet current light buyer interest, thus fresh production is entering inventory programs.

82% BUTTERFAT: 1,200 - 1,300 99% BUTTERFAT: 1,400 - 1,550

SKIM MILK POWDER (SMP): Skim milk powder markets are steady to firm with prices unchanged to higher. New production is now occurring, although much of fresh production has already been fully committed, thus minimal volumes are available for new buyer interest. Much of the current calf feed market need is being filled from intervention stocks. Producers and handlers anticipate that intervention offerings during the current production season will be low. New buyer interest is reported to be quite active, although lack of fresh product and projected production uncertainty is causing buyer needs to go unfilled. Many producers indicate that they are committed into June.

1.25% BUTTERFAT: 1,500 - 1,600

WHOLE MILK POWDER (WMP): European whole milk powder markets are firm. A fourth subsidy adjustment for whole milk occurred April 5. The 10% adjustment amounts to about \$100 per metric ton. The adjustment had varying impacts on current prices. Due to limited supply, some prices were unchanged, while others immediately adjusted their prices, but reported no sales on a nominal market. Buyer interest is quite active for current and future production. Many producers are fully committed into June and are not extending themselves beyond that point at this time.

26% BUTTERFAT: 1,575 - 1,700

SWEET WHEY POWDER: Whey markets are generally steady at unchanged prices. Stocks are reported to be sufficient to meet current buyer needs. Early season cheese production is strong as demand for cheese, especially hard and semi-hard cheeses is very active.

NONHYGROSCOPIC: 410 - 500

OVERVIEW: EASTERN EUROPE: Milk production is starting to increase seasonally, although milk volumes last season were lower than the previous year. Early reports indicate that milk output will probably continue to follow a lower trend in comparison to the previous year. Due to anticipated lighter milk volumes, availability of Eastern European dairy products is being questioned. At this point, much of their output is already earmarked or committed.

OCEANIA

OVERVIEW: Milk production in the Oceania region continues to decline seasonally. In New Zealand, milk output is dropping quite sharply in some production areas, especially where moisture has been limited. Feed conditions are reported to be deteriorating quite rapidly. Production continues to be running in double digit figures in comparison to last season, but not a strong as previously projected. In Australia, milk output is also declining seasonally on more of a gradual basis. Milk receipts indicate that output is running slightly above 7% when compared to last season. For the most part, manufactured dairy product stocks are in close balance for projected needs. Some traders report that recent spot buyer interest has cleaned up what additional dairy products were available, thus remaining inventories will be needed to fill previously made commitments. Oceania traders are currently comfortable with stock levels and are hopeful that inventory levels will be sufficient to carry them through the upcoming winter season. Outside of some recent spot buyer interest, new sales activity out of the Oceania region has been limited and, for the most part, is projected to remain light for the next few months. Buyer interest that is developing is having difficulty in locating needed volumes. Oceania stocks are basically fully committed. Europe is just starting their new production season and unsure about stock availability. The U.S. has basically filled their regular DEIP allocations for the year, with reallocated volumes of 6,200 mt of skim milk and 8,200 mt of whole milk powder available for bonuses through the end

BUTTER: Oceania butter markets are generally steady at unchanged prices. The market undertone is weak. Stock levels are reported to be in balance for committed needs with some additional volumes reported to be available for spot buyer interest. At this point, international buyer interest for butter/butterfat is slow. Oceania producers and handlers are aware of Europe's supply situation and do not foresee much strength in prices for the near term.

82% BUTTERFAT: 1,100 - 1,200

CHEDDAR CHEESE: Oceania cheese markets are steady to firm with prices unchanged to higher. Stocks of cheese are reported to be in close balance, and in instances, short of desired levels. Buyer interest has been and continues to be good to regular/ongoing customers, thus current declining production and inventoried stocks are committed.

39% MAXIMUM MOISTURE: 1,750 - 1,850

SKIM MILK POWDER (SMP): Skim milk powder markets are steady to firm. Stocks of Oceania produced skim powder are reported to be in close balance and comfortable. Producers and handlers indicate that production is nearing its seasonal end and, for the most part, inventories are fully committed. Some recent spot buyer interest has basically cleaned up the minimal volumes of additional powder that were available.

1.25% BUTTERFAT: 1,500 - 1,600

WHOLE MILK POWDER (WMP): Whole milk powder markets are steady to firm. Stocks of powder are reported to be in close/comfortable balance. The recent subsidy adjustment in Europe (the fourth in 7 months) gave immediate cause for some Oceania handlers of whole milk powder to firm prices. At this point, Oceania whole milk powder stocks are fully committed to contracted buyers.

26% BUTTERFAT: 1,600 - 1,750

Exchange rates for selected foreign currencies: April 10, 2000

.4366 Dutch Guilder .4920 German Mark
.1467 French Franc .4982 New Zealand Dollar
.1071 Mexican Peso .5982 Australian Dollar
1.5845 British Pound .0094 Japanese Yen
.2416 Polish Zloty .9623 Euro

To compare the value of 1 US Dollar to Mexican Pesos: (1/.1071) = 9.3371 That is 1 US Dollar equals 9.3371 Mexican Pesos.

Source: "Wall Street Journal"

	ANNOUNCED COOPERATIVE AND MINIMUM FEDERAL ORDER CLASS I PRICES IN SELECTED CITIES 1/											
	APR 1998 APR 1999 MAR 2000 APR 2000											
CITY	Federal	Coop.	Differ-	Federal	Coop.	Differ-	Federal	Coop.	Differ-	Federal	Coop.	Differ-
	Order		ence	Order		ence	Order		ence	Order		ence
							Hundredweigh			I		
Atlanta, GA	16.40	17.40	1.00	13.35	15.00	1.65	13.94	15.69	1.75	14.03	15.86	1.83
Baltimore, MD	16.35	17.80	1.45	13.30	14.05	0.75	13.84	15.29	1.45	13.93	15.48	1.55
Boston, MA **	16.56	17.04	0.48	13.51	13.99	0.48	14.09	14.57	0.48	14.18	14.66	0.48
Carbondale, IL	15.33	17.25	1.92	12.28	14.39	2.11	13.04	14.75	1.71	13.13	14.85	1.72
Charlotte, NC	16.40	17.40	1.00	13.35	15.00	1.65	13.94	15.69	1.75	14.03	15.86	1.83
Chicago, IL	14.72	16.31	1.59	11.67	13.60	1.93	12.64	14.52	1.88	12.73	14.68	1.95
Cincinnati, OH	15.43	17.18	1.75	12.38	14.23	1.85	13.04	14.89	1.85	13.13	14.98	1.85
Cleveland, OH	15.32	17.07	1.75	12.27	13.82	1.55	12.84	14.54	1.70	12.93	14.63	1.70
Dallas, TX	16.48	16.73	0.25	13.43	13.68	0.25	13.84	15.14	1.30	13.93	15.23	1.30
Denver, CO	16.05	16.20	0.15	13.00	13.75	0.75	13.39	14.04*	0.65*	13.48	15.23	1.75
Des Moines, IA	14.87	15.52	0.65	11.82	13.42	1.60	12.64	13.94	1.30	12.73	14.07	1.34
Detroit, MI	15.17	16.10	0.93	12.12	14.14	2.02	12.64	13.89	1.25	12.73	13.98	1.25
Hartford, CT **	16.46	16.94	0.48	13.41	13.89	0.48	13.99	14.47	0.48	14.08	14.56	0.48
Houston, TX	17.02	17.27	0.25	13.97	14.22	0.25	14.44	15.74	1.30	14.53	15.83	1.30
Indianapolis, IN	15.22	17.06	1.84	12.17	14.07	1.90	12.84	14.69	1.85	12.93	14.78	1.85
Kansas City, MO	15.24	15.84	0.60	12.19	13.69	1.50	12.84	14.49	1.65	12.93	14.58	1.65
Louisville, KY	16.09	17.09	1.00	12.38	13.63	1.25	13.04	14.44	1.40	13.13	14.53	1.40
Memphis, TN	15.43	16.23	0.80	13.04	13.84	0.80	13.64	15.14	1.50	13.73	15.31	1.58
Miami, FL	17.50	19.72	2.22	14.45	17.32	2.87	15.14	18.20	3.06	15.23	18.37	3.14
Milwaukee, WI	14.63	16.22	1.59	11.58	13.51	1.93	12.59	14.47	1.88	12.68	14.63	1.95
Minneapolis, MN	14.52	15.17	0.65	11.47	13.05	1.58	12.54	13.78	1.24	12.63	13.98	1.35
New Orleans, LA	16.97	17.32	0.35	13.92	14.37	0.45	14.44	15.84	1.40	14.53	16.01	1.48
Oklahoma City, OK	16.09	16.84	0.75	13.04	14.54	1.50	13.44	14.99	1.55	13.53	15.08	1.55
Omaha, NE	15.07	15.67	0.60	12.02	13.52	1.50	12.69	13.94	1.25	12.78	14.07	1.29
Philadelphia, PA	16.41	17.83	1.42	13.36	14.08	0.72	13.89	15.31	1.42	13.98	15.65	1.67
Phoenix, AZ	15.84	15.84	0.00	12.79	12.79	0.00	13.19	13.79	0.60	13.28	13.88	0.60
Pittsburgh, PA	15.32	16.52	1.20	12.27	12.77	0.50	12.94	14.34	1.40	13.03	14.43	1.40
St. Louis, MO	15.33	17.25	1.92	12.28	14.39	2.11	12.84	14.55	1.71	12.93	14.64	1.71
Salt Lake City, UT	15.22	15.37	0.15	12.17	12.42	0.25	12.74	12.99	0.25	12.83	13.08	0.25
Seattle, WA	15.22	15.65	0.43	12.17	14.30	2.13	12.74	14.87	2.13	12.83	14.96	2.13
Spokane, WA	15.22	15.65	0.43	12.17	14.30	2.13	12.74	14.87	2.13	12.83	14.96	2.13
Springfield, MO	15.51	16.51	1.00	12.46	13.96	1.50	13.04	14.59	1.55	13.13	14.68	1.55
Washington, DC	16.35	17.80	1.45	13.30	14.05	0.75	13.84	15.29	1.45	13.93	15.48	1.55
Simple Average	15.75	16.72	0.97	12.70	13.99	1.29	13.32	14.78*	1.46*	13.41	14.94	1.53

^{*}Revised.

^{**}NOTE: The Northeast Dairy Compact has established a Class I price level of \$16.94. The Compact obligation is \$16.94 less the Federal order Class I price shown for Boston. The effective Class I price level is the Federal order price at location plus the Compact obligation plus the figure shown under the column labeled "Difference". When the Federal order Class I price shown for Boston is

MILK SUPPLY AND DEMAND ESTIMATES*

Milk production in the 1999/2000 marketing year is forecast 1.2 billion pounds higher this month as producers continue to respond to favorable grain prices. The BFP/Class III price is unchanged, but the all-milk price is raised slightly. Net CCC removals are increased this month reflecting weakness in product prices and continued strong Dairy Export Incentive Program sales of whole milk powder.

Item	1997/98	1998/99 Es	stimated <u>1</u> /	1999/00 P	Projection <u>1</u> /				
	<u>1</u> /	March	April	March	April				
SUPPLY			BILLION POUN	NDS					
BEGINNING COMMERCIAL STOCKS 2/	5.9	5.8	5.8	7.4	7.4				
PRODUCTION	156.5	161.2	161.2	165.9	167.1				
FARM USE	1.4	1.3	1.3	1.3	1.3				
MARKETINGS	155.1	159.9	159.9	164.6	165.8				
IMPORTS <u>2</u> /	4.1	4.8	4.8	4.1	4.1				
TOTAL COMMERCIAL SUPPLY 2/	165.2	170.5	170.5	176.1	177.3				
USE									
COMMERCIAL USE <u>2</u> / <u>3</u> /	158.7	162.8	162.8	168.6	169.5				
ENDING COMMERCIAL STOCKS <u>2</u> /	5.8	7.4	7.4	6.9	7.0				
CCC NET REMOVALS:									
MILKFAT BASIS <u>4</u> /	0.7	0.3	0.3	0.7	0.8				
SKIM SOLIDS BASIS <u>4</u> /	4.5	5.4	5.4	7.2	8.3				
		D	OLLARS PER (CWT.					
MILK PRICES <u>5</u> /									
BASIC FORMULA/CLASS III PRICE <u>6</u> /	13.28	14.04	14.04	10.05-10.45	10.10-10.40				
ALL MILK <u>7</u> /	14.60	15.37	15.37	12.30-12.70	12.45-12.75				
	MILLION POUNDS								
CCC PRODUCT NET REMOVALS 4/									
BUTTER	21	1	1	15	15				
CHEESE	8	6	6	6	10				
NONFAT DRY MILK	368	449	449	600	680				
		QUARTERLY 8/	,	ANN	UAL <u>8</u> /				
	2000 II	2000 III	2000 IV	1999	2000				
			BILLION POUN	NDS					
MILK PRODUCTION	43.3	40.8	40.7	162.7	167.3				
	DOLLARS PER CWT.								
ALL MILK PRICE <u>5</u> / <u>7</u> /	11.60-12.00	12.45-13.15	13.70-14.70	14.38	12.40-12.90				
BASIC FORMUL PRICE/CLASS III PRICE <u>5</u> / <u>6</u> /	9.50-9.90	10.85-11.55	12.10-13.10	12.43	10.55-11.05				

NOTE: Totals may not add due to rounding. 1/ Marketing year beginning October 1. 2/ Milk equivalent, milkfat basis. 3/ Includes commercial exports. 4/ Includes products exported under Dairy Export Incentive Program. 5/ Projections indicate a range of the average for the quarter or year. 6/ Basic Formula Price (BFP) through December 31, 1999; Federal milk order Class III price beginning January 1, 2000. 7/ Milk of average fat test. Does not reflect any deductions from producers as authorized by legislation. 8/ Calendar year basis projection. * The World Agricultural Supply and Demand Estimates were approved by the Interagency Commodity Estimates Committee. The members for Dairy are: Shayle Shagam, Chairperson, WAOB; John Mengel, AMS; Authur Coffing, FAS; James Miller, ERS; and Daniel Colacicco, FSA.

SOURCE: "World Agricultural Supply and Demand Estimates," WASDE-361, World Agricultural Outlook Board, USDA, April 11, 2000.

CCC PURCHASES OF DAIRY PRODUCTS

	:	FOR THE	WEE	K OF APRIL 10 -	- 1	4, 2000	CUMULATI\	۷E	TOTALS	:	UNCOMMITTED IN	IVENTORI ES
	:	TOTAL	:	CONTRACT :		ADJUSTED	SINCE :		SAME PERIOD	:	PERIOD ENDING :	SAME PERIOD
		PURCHASES		ADJUSTMENTS :		PURCHASES	10/01/99 :		LAST YEAR	:	04/07/00 :	LAST YEAR
BUTTER	:		:	:			:			:	:	
Bul k	:	-0-	:	-0- :		-0-	-0- :		-0-	:	-0- :	-0-
Packaged	:	-0-		-0- :		-0-	-0- :		-0-	:	-0- :	-0-
TOTAL		-0-		-0- :		-0-	-0- :		-0-	:	-0- :	-0-
CHEESE	:		:	:			:			:	:	
BI ock	:	-0-	:	-0- :		-0-	40, 022 :		-0-	:	-0- :	-0-
Barrel	:	-0-	:	-0- :		-0-	-0- :		-0-	:	-0- :	-0-
Process	:	1, 267, 200	:	-0- :		1, 267, 200	3, 049, 200 :		-0-	:	-0- :	-0-
TOTAL		1, 267, 200		-0- :		1, 267, 200	3, 089, 222		-0-	:	-0- :	-0-
NONFAT DRY MIL	<u>K</u> :		:	:			:			:	:	
Nonforti fi ed	:	15, 689, 094	:	1, 585, 971 :		14, 103, 123	224, 864, 294 :		54, 386, 998	:	-0- :	-0-
Forti fi ed		-0-	:	-0- :		-0-	5, 313, 347 :		-0-	:	-0- :	-0-
TOTAL		15, 689, 094	:	1, 585, 971 :		14, 103, 123	230, 177, 641 :		54, 386, 998	:	-0- :	-0-

MILK EQUIVALENT, MILKFAT AND SKIM SOLIDS BASIS, OF ADJUSTED PURCHASES (MILLION POUNDS)

WEEK OF APRIL 10 - 14, 2000 = CUMULATIVE SINCE OCTOBER 1, 1999 =	MI LKFAT* BASI S 14.8 79.2	SKI M** <u>SOLI DS</u> <u>176. 7</u> 2, 709. 9	COMPARABLE WEEK IN 1999 = CUMULATIVE SAME PERIOD LAST YEAR =	MI LKFAT* <u>BASI S</u> 2. 7 12. 0	SKI M** <u>SOLI DS</u> <u>142.</u> 1 <u>633.</u> 1
CUMULATIVE SINCE OCTOBER 1, 1999 = CUMULATIVE JANUARY 1 - APRIL 14, 2000 =	<u>19. 2</u> <u>67. 4</u>	2, 709, 9 2, 116, 7	COMPARABLE CALENDAR YEAR 1999 =	12. 0 11. 9	631. 9

* Factors used for Milkfat Solids Basis: Butter times 21.80; Cheese times 9.23; and Nonfat Dry Milk times 0.22

**Factors used for Skim Solids Basis: Butter times 0.12; Cheese times 9.90; and Nonfat Dry Milk times 11.64

					CC	C ADJUSTED) PUF	RCHASES FO	R THE	WEEK OF	APR	IL 10 - 14,	20	OO (POUNDS)		
	:			BUTTER			:			CHEESE			:	NONFAT	DRY	MILK
REGI ON	:	BULK	:	PACKAGED	:	UNSALTED	:	BLOCK	:	BARREL	:	PROCESS	:	NONFORTI FI ED	:	FORTI FI ED
MI DWEST	:	-0-	:	-O-	:	-0-	:	-0-	:	-O-	:	1, 267, 200	:	3, 821, 601	:	-0-
WEST	:	-0-	:	-O-	:	-0-	:	-0-	:	-O-	:	-0-	:	10, 462, 277	:	-0-
EAST		Λ		0		0		0		0		0		100 755		0

		<u>C</u>	CC ADJU	STED PURCH	ASES	SINCE 10/1	/99 AN	ID SAME	PERI OI	D LAST	YEAR	(POUNE	S) AND	MI LK	EQUI VALENT	AS A	PERCENT O	F TOTAL
	:		BUTTER	2	:	(CHEESE		:	N	IONFAT	DRY I	ЛI LK		MI LK	EQUI	VALENT	
REGI ON	:	1999/00) :	1998/99	:	1999/00	:	1998/99	9 :	1999/	00	: .	1998/99		1999/00	:	1998/99	
MI DWEST	:	-0-	:	-0-	:	3, 089, 22	22 :	-0-	:	24,000	, 821	: '	1, 495, 76	3 :	42.7	:	2.8	
WEST	:	-0-	:	-0-	:	-0-	:	-0-	:	203, 626	, 593	: 52	2, 891, 23	5 :	56. 6	:	97. 2	
EAST	:	-0-	:	-0-	:	-0-	:	-0-	:	2, 550	, 227	:	-0-		0. 7	:	0.0	
TOTAL	:	-0-		-0-	:	3, 089, 22	22 :	-0-	:	230, 177	, 641	: 54	1, 386, 99	8 :	100.0	:	100.0	

SUPPORT PURCHASE PRICES FOR DAIRY PRODUCTS PRODUCED ON OR AFTER JANUARY 1, 2000

MANUFACTURING MILK: Average Test 3.67% - \$9.90 per cwt.; 3.5% - \$9.80

DOLLARS PER POUND

<u>BUTTER:</u> Bul k \$.6500; 1# Prints \$.6800

CHEESE: 40 & 60# Blocks \$1.1000; 500# Barrels \$1.0700; Process American 5# \$1.1525; Process American 2# \$1.1925

NONFAT DRY MILK: Nonfortified \$1.0100; Fortified \$1.0200; Instant \$1.1675

Dairy Cow & Total Cow Slaughter under Federal Inspection, by Regions & U.S., for Week Ending 03/25/00 & Comparable Week 1999 1/ 2/ U.S. TOTAL % DAIRY OF ALL Regi ons* : 1 : 2 : 3 : 4 : 5 : 6 : 7 : 8 : 10 WEEK : SINCE JAN 1: WEEK : SINCE JAN 1 2000-Dairy cows HD (000): 0.2 1.0 6.2 5. 2 20. 3 2. 4 2. 7 0.8 12.3 3.5 693. 2 53.7 54.6 51.0 1999-Dairy cows HD (000): 0.3 6. 1 6. 3 19. 5 2. 4 2.8 0.6 10.0 3.3 52.3 675. 9 46. 1 47. 2 1. 1 2000-All cows HD (000): 0.2 1.2 8.4 13.6 29.5 12.1 11.8 4.6 13. 9 101.7 1, 358. 3 1999-ALL cows HD (000) : 0.3 1.0 8. 2 18. 2 27. 7 14. 8 18. 8 4. 2 12. 0 8. 1 113.5 1, 431. 6

SOURCE: The slaughter data are gathered and tabulated in a cooperative effort by the Agricultural Marketing Service, The Food Safety and Inspection Service, and the National Agricultural Statistics Service, all of USDA.

1/ States included in regions are as follows: Region 1--ME, NH, VT, CT, MA, and RI; Region 2--NY and NJ; Region 3--DE, PA, WV, VA, and MD; Region 4--KY, TN, NC, SC, GA, AL, MS, and FL; Region 5--MI, OH, IN, IL, WI, and MN; Region 6--TX, OK, NM, AR, and LA; Region 7--IA, NB, KS, and MO; Region 8--MT, WY, CO, UT, ND, and SD; Region 9--CA, NV, AZ, and HA; Region 10--ID, OR, and WA. 2/ Totals may not add due to rounding.

FEDERAL MILK ORDER CLASS PRICES FOR 2000 (3.5% BF)

	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	0ct	Nov	Dec
Class <u>1</u> /	10. 90	10. 71	10. 84	10. 93								
Class II	11. 43	11. 51	11. 71									
Class III	10. 05	9. 54	9. 54									
CLass IV	10. 73	10. 80	11. 00									

^{1/} Specific order differentials to be added to this base price are located at: www.ams.usda.gov/dairy/fmor_announce.htm

higher than the Compact Class I price, the Compact price is not effective.

1/Class I prices announced for the beginning of the month by the major cooperative in each city market. These prices may not apply to all of the Class I sales in these city markets. Announced prices may not include handling or service charges applicable to milk from supply plants and competitive credits which may be allowed. These prices have not been verified as having been actually paid by handlers.